



Committed to providing quality solutions with long-term impact

We accelerate the new Africa



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icewmedicals

ABOUT ICEW MEDICALS

Icew medicals is a full-service provider of a complete range of hospital equipment and complementary services – ranging from technical support, on-site installation and training of staff to maintenance contracting and after-sales services.



We deliver

Over the past four years, ICEW Medicals has supplied hospital equipment to numerous hospitals, clinics, health facilities and laboratories all over Nigeria. Our hospital equipment division specializes in providing a complete portfolio of hospital equipment, supported by a full range of services within the field of global health supplies.

Our dedicated focus on hospital equipment enables us to offer a complete range of healthcare products and complementary services to ensure optimal solutions to meet specific requirements and challenges.

OUR GOAL

ICEW provides a one-stop-shop platform where our customers can compare and contrast among major models and manufacturers. And because we are capable of outfitting entire healthcare facilities, our customers no longer need to purchase from multiple sources saving time and money.

OUR MISSION

ICEW's mission is to provide high quality new and refurbished medical equipment to healthcare facilities worldwide at affordable costs.



our hospital equipment division is supported by a global organization with subsidiaries, affiliates and regional offices in Africa and over 4 years' experience in the global healthcare industry.

Sourcing expertise

Our sourcing skills are matched by a logistics expertise that helps us excel at delivering what we source. Our proven ability to handle complex supply projects ensures reliable delivery to the end destination, even to the most remote clinics or health posts.

Handling product sourcing with multiple suppliers and performing important quality assurance and quality control can be substantial tasks. Icw medical specialises in managing the entire range of activities involved and offers a single-point-of-contact approach throughout the project.

Our strong and well-established network of manufacturers throughout Asia and Europe enables us to offer our customers an extensive product range at the most competitive prices.



WE DELIVER

We deliver practical solutions with long-term impacts. Our record of partnering with national governments and international organisations is built on a business model that emphasises efficiency, economy and effectiveness in everything we do. We place great importance on helping our customers get the most from their investment, and on providing solutions that are sustainable far into the future.

Product portfolio

Our line of medical equipment virtually covers all needs; it ranges from hospital furniture and laboratory equipment to surgical and diagnostic devices.

Our essential aim is always to supply products that provide optimal strength and durability, while at the same time catering for patient safety.

We continuously aim to optimise the price-quality ratio by always offering our customers the right product at the right price without compromising on patient safety and product quality. Our experience and proficiency – matched with a profound understanding of local challenges, requirements and conditions – underpin our ability to do this.

EQUIPPING HOSPITALS

We provide a complete portfolio of equipment, which satisfies the need of any hospital department - from general medical and surgical units to maternity departments and intensive care units.



HOSPITAL FURNITURE

Hospital beds, examination tables, OT furniture, bedside furniture, medical cabinets, wheelchairs, stretchers, trolleys, IV stands etc.



LABORATORY EQUIPMENT

Bunsen burners, microscopes, spectrophotometers, laboratory glassware, thermometers, centrifuges, balances, incubators and ovens, pipettes, bio-safety cabinets, cell counters etc.



DIAGNOSTIC EQUIPMENT

Stethoscopes, BP apparatus, glucometers, thermometers, haemoglobinometers, radiology equipment, CT scanners etc.



ANAESTHESIA AND RESUSCITATION

Anaesthesia machines, Ambu bags, laryngoscopes, fluid warmers, defibrillators, oxygen concentrators and cylinders, CPAP etc.



COLD-CHAIN EQUIPMENT

Refrigerators, blood banks, cold boxes, vaccine carriers, cold rooms etc.



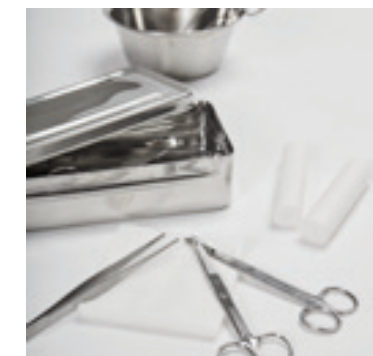
STERILISATION

Autoclaves (electric/non-electric), table-top autoclaves, instrument boilers etc.



OPERATING THEATRE

Surgery lights, vital-signs monitors, infusion pumps, operating tables, defibrillators, suction pumps etc.



SURGICAL INSTRUMENTS

Sets for general surgery, orthopaedics, obstetrics and gynaecology, paediatrics, ophthalmology, circumcision etc.



MISCELLANEOUS ITEMS

Height measures and weighing scales, suction machines, percussion hammers, baby incubators/warmers, hospital linen, electrosurgical units, X-ray viewing boxes etc.

A sharp eye for quality

We believe in delivering high quality in everything we do. That is why our Quality Management Programme encompasses all activities that can influence the quality of our products and services. We are constantly reviewing and expanding our standards and capacity to stay ahead of requirements, while still ensuring the most valuable price-quality ratio.

Handling the sourcing of hospital equipment from multiple suppliers and performing sufficient quality assurance and quality control throughout the entire supply chain can be substantial tasks. Our aim is always to supply products that provide optimal strength and durability, while at the same time catering for product maintenance and patient safety.



'Everything we do revolves around patient safety and product quality, which is why cross-functional quality assurance is incorporated at all levels.'

Service and maintenance

We offer a unique and diverse portfolio of competences within hospital equipment. To ensure optimal utilization and durability of the equipment, we provide a wide range of complementary services.

Our permanent team of accredited technicians and biomedical engineers provides technical support and a complete range of after-sales services. These services include technical support, installation, maintenance, repair, spare parts, and training of medical staff on-site or at the manufacturer's site.

WARRANTY

All of our products are accompanied by a standard industry warranty and we carry a comprehensive liability insurance guaranteeing our customers peace of mind.



'We help our customers achieve optimal use of their purchased hospital equipment by offering installation, training and customised maintenance plans.'

We partner

We believe in co-operating closely with our customers to ensure that they make the most of their investment and we always seek to build relations that enable us to deliver efficient and sustainable solutions.

The global market for hospital equipment is often characterized by a non-transparent structure, which is mainly caused by a diverse supplier base and a general lack of standardized product specifications. These factors often lead to customers facing difficulties in assessing the quality of the final product. Drawing on Icew medical's experience of over 4 years in the global healthcare industry, coupled with in-depth understanding of the challenges faced by many of our customers, enables us to offer the right solutions to meet customer needs. At the same time, we vouch for quality, affordability and transparency throughout the entire supply chain.



'Our business approach is based on understanding the environment in which the equipment is intended to be used. We specialise in adjusting our services to specific local requirements and customer challenges to ensure that our solutions make a sustainable impact.'



WE contributes to progress in Africa by strengthening tomorrow's healthcare with intelligent solutions and trustful partnerships.

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